CREATING A BRIGHTER FUTURE FOR CHILDREN

ANNUAL IMPACT REPORT 2018
OUR MISSION
BUILDING BRIDGES TO SUCCESS FOR CHILDREN

OUR VISION
A WORLD WHERE CHILDREN REALIZE THEIR FULL POTENTIAL
TABLE OF CONTENTS

02/03  A Message from Our Leaders

04/05  We Do Good 2018

06/07  Ready to Grow

08/09  Ready to Learn

10/11  Ready for College or Career

12/13  Ready to Parent

14/15  Doing Good with Just a Click

16/17  Board of Directors CHS Leadership Team

18/19  Local Leaders

20/21  Financials Ways to Give
We’re here for a single purpose: to create brighter futures for kids.

How? By delivering solutions to the incredible challenges that threaten their futures.

At the core, Children’s Home Society of Florida is focused on keeping more families safe, strong and together – essentially, ending the need for foster care as we know it.

Understanding the unique challenges and opportunities families face allows us to truly impact life trajectories – not just for those we serve, but for children throughout our communities.

While CHS is often known for our legacy in child welfare, the scope and depth of our work is far more expansive. And the impact extends well beyond the individual families we serve.

We strengthen communities.

We understand the complex dynamics that affect a child’s potential, and our programs are uniquely designed to empower all children to succeed.

There’s a ripple effect from this work in our communities that recently received the attention it deserves – and it’s another driver in our quest to reach more children and families in need.

A 2018 study published by John Hopkins University sociology professor Julia Burdick-Will found exposure to neighborhood violence negatively affects students’ behavior, engagement and success in the classroom. While not surprising, her research also revealed that these students influence their classmates’ learning – a profound finding with serious implications for achievement.
When kids arrive at school stressed from a night of violence, consumed by hunger, or wondering if the lights will be on when they return home, it shapes their academic outlook and performance. Their trauma manifests in behaviors that lead to classroom disruption, pulling their peers and teachers away from their focus: learning.

It’s easy to connect the dots, and we can see how family and community challenges bleed into our kids’ futures.

We have a responsibility to address these issues – and that’s exactly what we do at CHS.

From our roots in child welfare – protecting kids and strengthening families – to our innovative, collaborative work in Community Partnership Schools, counseling and early childhood education, we meet children and families where they are. Focusing on their strengths, we unlock their potential to empower them to succeed ... empowering them to create brighter futures.

This is only possible with you.

Thank you for doing good with us, for creating the brighter future we all envision.

Michael J. Shaver
CEO

Valerie Seidel
2018 Chair of the Board

In 2018,

62,000+
children and family members crossed bridges to success

with empowerment from

1,500+
dedicated team members

across

66 counties
throughout Florida

because of you!
WE DO GOOD 2018

CREATING BRIGHTER FUTURES FOR KIDS

We’re committed to ending the need for foster care as we know it. This means we work tirelessly to keep families safe, strong and together. We’re here to help ensure babies are ready to grow, children are ready to learn, teens are ready to attend college or embark upon a career, and adults are ready to parent. This is how we transform life trajectories and reshape the future for children — and communities. It drives the work we do every day.

OUR VISION: A world where children realize their full potential.
#MyCHSWhy

I know what it’s like to not have an advocate that can help navigate how to get ahead. I don’t have to tell you how valuable these things are that you are doing for these well-deserving children and adolescents. The guidance you are providing can translate into saving 5, 10 and even 15 years of learning when compared to relying on trial and error alone. I believe in what you are doing and am proud to represent your organization.

- Shannon Caldwell, CHS board member

December 13, 2017, was declared “Children’s Home Society of Florida Day” by Governor Rick Scott and members of the Florida Cabinet! CHS CEO Michael Shaver, joined by Board Chair Valerie Seidel and CHS leaders, supporters and advocates, celebrated the resolution in State Capitol.

In honor of 115 years of doing good, CHS was also honored throughout November 2017.

“Children’s Home Society of Florida Day” was declared on November 17, 2017, in:

- The City of Melbourne
- Brevard County
- The City of Daytona Beach
- Volusia County
- Flagler County
- Putnam County
- Hillsborough County

The City of Pensacola declared December 1 of every year as “Children’s Home Society of Florida Day.”
READY TO GROW

WHY WE FOCUS ON IT:
Without access to early childhood programs, children are:

- 25% more likely to drop out of school
- 70% more likely to be arrested for a violent crime
- 40% more likely to become teenage parents
- 93% more likely to enter the child welfare system

Children’s Home Society of Florida partners with parents to build upon their strengths so they become their child’s greatest champion and first – and most important – teacher.

EMPOWERING PARENTS LIKE THE MOORES

CHS’ early childhood programs empower families to create strong foundations for their children. When the Moores — a blind couple – gave birth to a sighted son, they turned to CHS to help them better understand their son’s educational and developmental needs.

“But without CHS and my family support worker, Glenys, Owen wouldn’t have as much exposure to books and as many interactions with other kids,” Toni Moore shares. “Because of CHS, I’m able to teach Owen things I would have had difficulty teaching him otherwise.”

Because of you, CHS provided creative approaches to the family, including:

- Picture books overlaid in braille to teach Owen colors and shapes;
- A safe play yard to protect baby Owen when he started to move; and
- At 22 months, Owen now wears squeaky shoes so his parents know where he is at all times.

“They really tailor the time we have together to help us focus our goals as a family,” Toni says.

CHS works with families to:

- Build strong bonds
- Create safe home environments
- Empower parents to guide their children to reach key milestones
- Prepare kids to enter kindergarten developmentally on track and excited to learn
Among families that complete our early childhood programs, 98% remain abuse-free.

18,000+ lives transformed annually

Preparing kids for lifelong success
Children enrolled in early childhood programs are half as likely to receive welfare as an adult.
IN 2018,

9,000+ students and their families found support at 11 CHS-driven community partnership schools throughout Florida.

4,100 elementary students found hope through counseling.

98% of children suffering from PTSD found hope and joy after only 6 months of trauma-focused counseling with CHS.

2,000 children exited foster care to return home to their families.
CHS reaches kids and families before crises occur. We empower parents to tackle challenges before they escalate and threaten child safety.

- We address root causes of problems so children and families can heal and succeed.
- We meet families where they’re at – home, school, the office – with proven, innovative solutions, from online counseling to Community Partnership Schools.

When family challenges do lead to the foster care system, CHS partners with families so children can quickly return home safely or join a forever family through adoption.

**Without my caseworker, I couldn’t have done this. My family was reunited and we are still together.** My caseworker was tough on me and I needed that, but she also supported me and my kids anyway she could. So many times I felt hopeless and alone and like the case plan was too much ... sometimes I felt I couldn’t do it and that I had lost them forever, but CHS was right there supporting and guiding me. My caseworker constantly reminded me that I had to keep on keeping on and doing the best thing for my children. **Because of CHS, I changed my life for the sake of my children. And I can’t thank you enough.**

- ERIKA, MOTHER TO 4

**BECAUSE OF YOU...**

**Kids experience safety and stability so they can focus on learning.**

- **43% of kids** – who would otherwise be in foster care – receive services in their own homes so their families can succeed.
- **2,000 children exit foster care** to safely return home to their families each year.
- **400 kids find permanent stability** with relatives or family friends.
- **600 children find forever homes** through adoption.

Through our Community Partnership Schools, mentoring programs and innovative counseling solutions, we remove barriers to education and success. Every year:

- **4,100+ elementary students** find hope through counseling.
- **2,300+ middle school students** overcome mental health challenges through counseling.

**WHY WE FOCUS ON IT:**

**Kids in foster care** struggle to keep up with their peers.

Every time a child in foster care moves to a new home, they lose up to six months of academic progress.

**Mental health challenges** like bullying, depression, anxiety (among others) compromise student success.

20% of children suffer from an untreated mental health challenge – this can ultimately lead to unemployment and incarceration.

**$70 billion:** The annual cost to society of untreated mental illness

At just one CHS-operated elementary Community Partnership School, 80 children receive in-school counseling each quarter – that’s three full classrooms of kids whose life trajectories change.

**BECAUSE OF YOU...**

**Kids experience safety and stability so they can focus on learning.**

Through our Community Partnership Schools, mentoring programs and innovative counseling solutions, we remove barriers to education and success. Every year:

- **4,100+ elementary students** find hope through counseling.
- **2,300+ middle school students** overcome mental health challenges through counseling.

At just one CHS-operated elementary Community Partnership School, 80 children receive in-school counseling each quarter – that’s three full classrooms of kids whose life trajectories change.
CHS empowers teens and young adults to make positive decisions, to work through and overcome tough challenges, and to prepare for lifelong success.

CHS-run Community Partnership Schools and mentoring programs bring opportunities, healthy relationships and leadership development to open more doors for bright futures.

Easily accessible counseling – in schools, in homes and over the computer – helps teens address and conquer their toughest challenges so they can pursue success.

Before I met my mentoring team at CHS, I was jobless and homeless. In fact, I was sleeping in a van. I couldn’t find rides to school every day, which made it hard for me to attend classes regularly. Fortunately, a counselor at my school referred me to CHS. The team provided me with a temporary place to stay, which helped me with the stability I needed to set goals for myself. They assisted me in obtaining a job, insurance and food assistance.

During this journey to reach my goals, I ran into several obstacles that would have held me back from succeeding if I didn’t have CHS working with me.

Since entering this program, I’ve earned my GED, enrolled in college and started working two jobs that I am excelling in. I have also moved into a place of my own!

CHS changed my life and I am so grateful for CHS and the people who support them ... and everything they have helped me do to succeed in life.

- Kristen
I feel very passionate about helping young adults transition into adulthood and providing assistance and guidance in order for them to become self-sufficient, successful, reach their highest potential and have a better future. I find it very rewarding when they do well and express their appreciation and gratitude for my help.

– Joanne, CHS Team Member

BECAUSE OF YOU...

690 young adults found paths toward success through independent living and transitional living solutions last year.

2,350+ high schoolers received counseling to overcome mental health challenges last year.

100% of our young adults in independent living and transitional living programs are employed and/or enrolled in school.
YOU ARE THE REASON...

18,000 PARENTS AND CHILDREN BUILT STRONG FOUNDATIONS LAST YEAR.

90% OF PARENTS WHO PARTICIPATE IN EDUCATION PROGRAMS WITH THEIR CHILDREN KEEP A JOB.

98% OF FAMILIES THAT COMPLETE OUR EARLY CHILDHOOD PROGRAMS REMAIN ABUSE-FREE.
READY TO PARENT

WHY WE FOCUS ON IT:
Nearly 75% of children enter the foster care system because of neglect, not abuse.

Children’s Home Society of Florida reaches families where they’re at to empower parents to create strong, safe and stable homes for their kids so they never have to enter foster care.

CHS partners with parents to:
• Provide guidance and encouragement as they prepare for the birth of their baby
• Coach them through challenges and celebrate milestones with their children

• Empower them to become their child’s first teacher
• Teach positive parenting skills, activities and age-appropriate discipline

Safer Homes = Healthier Children = Stronger Families

PARTNERING WITH PARENTS FOR SUCCESS

Becoming a parent can be scary, especially if you aren’t sure how to care for your baby. It can be especially daunting if you had a difficult childhood yourself, or if you’re facing parenthood without any support.

Many of our new parents face hurdles that – without CHS – may hinder their ability to be the best parents they can be.

Thankfully, you’re there for them.
Because of you, CHS partners with parents to prevent child abuse and neglect in ways that will help end the need for foster care as we know it. You’re helping parents build safe, strong foundations for their families.

“I am so appreciative for the classes and

the mom/dad stories that I hear when I attend the sessions. It lets me know that I am not alone. We just want the best for our babies and, with CHS, it is possible,” says Erica, who participated in one of CHS’ parenting programs.

We also empower and encourage parents to take care of themselves and to get support when they need it. Through goal-setting and connections to community resources, these parents find confidence in their parenting skills and their ability to provide for their families.

You are the reason more children are growing up in strong, stable homes. And, most importantly, you’re creating a brighter future for kids.
DOING GOOD WITH JUST A CLICK

Online counseling with telehealth

CHS is the first statewide nonprofit organization to offer online counseling and psychiatry through telehealth, eliminating more access barriers so we can reach all children and families who need us.
Being a mom is hard.

And sometimes it can feel really lonely.

It was 3 a.m. and my baby started crying ... again. Exhausted and sleep-deprived, I forced myself to put one foot on the floor and then the other. After making it to the crib, I just felt like crying.

I looked down at my baby and thought to myself, “Why don’t I feel connected to her? What’s wrong with me?”

I just wanted to be happy again. This was supposed to be such a special time, and it was slipping away because I felt so alone.

Nearing the end of my rope, I decided to try online counseling with CHS. I could talk to a counselor on my time, right at home, right on my phone.

During my first online counseling session, I explained how I felt I was barely hanging on. My counselor assured me I could get through this and we discussed how I could work through it. At first, I felt overwhelmed. I just wanted to get through another day! But she assured me that we’ll take it one step at a time, together.

For the first time, in what seems like forever, I didn’t feel totally alone anymore.

- Brie
BOARD OF DIRECTORS

Valerie Seidel
2018 Board Chair
The Balmoral Group

Laura Kolkman
2018 Vice Chair
Mosaica Partners

Samuel P. Bell, III
Attorney

Ron Brisé
Gunster

Andrew Duffell
Research Park at Florida Atlantic University

Jeff Gordon
Vector Solutions

Frank Gulisano
Summit Realty

Eric Jackson
Total Roof Services

Dale Jacobs
Banker, Retired
Community Volunteer

Cate Merrill
Community Partner & Philanthropist

Brand Meyer
Wells Fargo Advisors

Marilyn Scott
Florida Institute of Technology

Marjorie Turnbull
Former Florida State Representative, District 9

Miguel Viyella
Wells Fargo Advisors, LLC

Victoria Weber
Hopping Green & Sams, Retired

Steven J. Wernick
Akerman LLP

Alan Williams
Meenan Law Firm, P.A.
CHS LEADERSHIP TEAM

Michael J. Shaver
Chief Executive Officer

Andry Sweet
Chief Operating Officer

Amy Thomas
Chief Program Officer

Frank Gonzalez
Chief Compliance Officer and General Counsel

Deborah Adkins
Chief Financial Officer

Heather Vogel
Chief Talent Officer

Don DuChateau
Chief Development Officer

Kymberly A. Cook
Senior Vice President of Operations

Maggie Dante, Ph.D.
Senior Vice President of Operations

Tara Hormell
Senior Vice President of Operations

Summer Pfeiffer
Vice President, Governmental Relations

Heather Morgan
Vice President, Communications & Brand
REGIONAL EXECUTIVE DIRECTORS

Liliana Avedano
Regional Executive Director
Miami-Dade

Lindsey B. Cannon, MA
Regional Executive Director
Western & Big Bend - Panama City

Jessica Davis
Regional Executive Director
Greater Lakeland

Sherri Gonzales
Regional Executive Director
Central Florida

Cecka Rose Green
Regional Executive Director
Big Bend - Tallahassee

Tracy McDade
Regional Executive Director
Greater Northeast Florida

Franklin Monjarrez
Regional Executive Director
Palm Beach & Broward Counties

Shawn Naugle
Regional Executive Director
Suncoast

Sabrina Sampson
Regional Executive Director
Treasure Coast

Phebe Whelen
Regional Executive Director
Space Coast
BUILDING BRIDGES TO SUCCESS THROUGHOUT FLORIDA
**FINANCIAL SUMMARY**

**STATEMENT OF FINANCIAL POSITION**

<table>
<thead>
<tr>
<th>June 30, 2018 and 2017 (dollars in thousands)</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and Cash Equivalents</td>
<td>5,225</td>
<td>3,463</td>
</tr>
<tr>
<td>Accounts Receivable (net)</td>
<td>12,555</td>
<td>14,338</td>
</tr>
<tr>
<td>Investments</td>
<td>14,083</td>
<td>13,159</td>
</tr>
<tr>
<td>Beneficial Interest in CHS Foundation</td>
<td>24,722</td>
<td>23,594</td>
</tr>
<tr>
<td>Property and Equipment</td>
<td>31,281</td>
<td>32,255</td>
</tr>
<tr>
<td>Other</td>
<td>1,875</td>
<td>2,342</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>89,741</td>
<td>89,151</td>
</tr>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>9,917</td>
<td>9,507</td>
</tr>
<tr>
<td>Long-Term Liabilities</td>
<td>19,504</td>
<td>19,798</td>
</tr>
<tr>
<td>Pension</td>
<td>6,431</td>
<td>7,632</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>35,852</td>
<td>36,937</td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>29,167</td>
<td>28,620</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>14,788</td>
<td>13,809</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>9,934</td>
<td>9,785</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>53,889</td>
<td>52,214</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>89,741</td>
<td>89,151</td>
</tr>
</tbody>
</table>

**STATEMENT OF ACTIVITIES**

<table>
<thead>
<tr>
<th>June 30, 2018 and 2017 (dollars in thousands)</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Service Contracts</td>
<td>100,426</td>
<td>102,863</td>
</tr>
<tr>
<td>Public Support</td>
<td>9,513</td>
<td>11,479</td>
</tr>
<tr>
<td>Adoptive and Other Service Fees</td>
<td>497</td>
<td>484</td>
</tr>
<tr>
<td>Support from CHS Foundation</td>
<td>988</td>
<td>1,184</td>
</tr>
<tr>
<td>Other</td>
<td>1,756</td>
<td>1,596</td>
</tr>
<tr>
<td><strong>Total Support &amp; Revenue</strong></td>
<td>113,180</td>
<td>117,606</td>
</tr>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program</td>
<td>98,355</td>
<td>99,844</td>
</tr>
<tr>
<td>General and Administrative</td>
<td>14,517</td>
<td>15,149</td>
</tr>
<tr>
<td>Fundraising</td>
<td>3,625</td>
<td>4,055</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>116,597</td>
<td>119,048</td>
</tr>
<tr>
<td><strong>RESULTS FROM OPERATIONS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><em>(Gain/Loss) on Sale of Property</em></td>
<td>(3,317)</td>
<td>(1,442)</td>
</tr>
<tr>
<td>Goodwill Impairment and Amortization</td>
<td>-</td>
<td>(402)</td>
</tr>
<tr>
<td>Investment Gains (Losses)</td>
<td>322</td>
<td>1,076</td>
</tr>
<tr>
<td>Unrealized Gain (Loss) on Interest Rate Swap*</td>
<td>-</td>
<td>1,169</td>
</tr>
<tr>
<td>Pension Adjustments</td>
<td>3,435</td>
<td>3,274</td>
</tr>
<tr>
<td>Change in Beneficial Interest in CHS Foundation</td>
<td>1,128</td>
<td>1,426</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>1,675</td>
<td>5,874</td>
</tr>
</tbody>
</table>

*CHS terminated an interest rate swap agreement with Bank of America, that fluctuated daily with LT rates, in FY17.*

Financial results taken from audited financial statements, which contain an unqualified opinion. (RSM US LLP)

**ANNUAL IMPACT REPORT - 2018**
The Legacy Circle

This year, CHS introduced the Legacy Circle to recognize and appreciate long-time and committed friends of CHS. Thank you for all you do to build bridges to success for children!

A.D. Henderson Foundation, Inc.
Mr. and Mrs. Douglas Alexander
Amaturo Family Foundation, Inc.
The Ambrose Monell Foundation
Thomas R. Andrews
Anonymous (6)
Archibald Foundation, Inc.
Mrs. Elliot Baines
Mr. and Mrs. Charles E. Ball
The Batchelor Foundation, Inc.
Lois A. Barrick
Richard R. Bassett
Mr. and Mrs. William Becker
Jeffrey Berkowitz
Bernard A. Egan Foundation, Inc.
The Betty and Leo Balzeretti Foundation
Dr. and Mrs. Marcia R. Blackburn
The Carl C. Icahn Foundation
Carl S. Swisher Foundation, Inc.
The Chadbourne Foundation
The Chesley G. Magruder Foundation, Inc.
Ugo Colombo
Mr. and Mrs. Thomas Corr
Mr. and Mrs. Alan Curtis
D.W. McMillan Foundation
Alice K. Davis
Richard A. Davis
Ned and Sherry Ann Dayton
Dorothea Leonhardt Fund of Communities
Foundation of Texas
Dorothy Thomas Foundation
Daniel M. Doyle
Mr. and Mrs. Lynn R. Drayton
Mr. and Mrs. Peter J. Dupuis
Eckerd Family Foundation
Edyth Bush Charitable Foundation, Inc.
The Ethel and W. George Kennedy Family Foundation, Inc.
Jeffrey Faine
Michael and Annie Falk
Ferraro Family Foundation
Forrest C. Lattner Foundation, Inc.
The Francis and Miranda Childress Foundation, Inc.
Mr. and Mrs. Mark E. Freitas
Mr. and Mrs. Timothy B Gaskin
George H. Buck Memorial Foundation
George M. Baldwin Foundation
George W. Jenkins Foundation, Inc.
Colleen Golub
Lisa Goodmaster
Jeffrey S. Gordon
Mr. and Mrs. James R Griffiths
Mr. and Mrs. Frank J. Gulisano
David C. Hammers
Hansen Foundation
The Hayford Family Foundation
Hearst Foundation
Mallie Ireland
J. H. Baroco Foundation, Inc.
Jack and Betty Demetree Family Foundation
Mr. and Mrs. Robert E Jacoby
James Annenberg La Vea Charitable Foundation
The Jim Moran Foundation
The Joe & Sarah Galloway Foundation
John E. and Nellie J. Bastian Memorial Foundation
John S. and James L. Knight Foundation
Joseph and Sherrie Garfield Charitable Foundation, Inc.
Mr. and Mrs. Howard Kessler
The Kugelman Foundation, Inc.

Ways to Give

Join us in creating brighter futures for kids by keeping families safe, strong and together.

Visit www.chsfl.org/donate to give.

BEQUEST
Include Children’s Home Society of Florida in your estate plan or will and continue building bridges to success for children beyond your lifetime.

CHARITABLE GIFT ANNUITY
Transfer cash or appreciated property to CHS in exchange for our promise to provide you with fixed income payments for the rest of your life. Payments are based on your age at the time of your gift.

STOCKS & BONDS
Transferring a gift of securities, including stocks or bonds, is an easy way to make a life-transforming gift. When you donate appreciated securities, you avoid paying capital gains tax that would otherwise be required if you sold these assets.

CREATE AN ENDOWMENT THROUGH THE CHS FOUNDATION
An endowment fund is a permanent, self-sustaining source of funding. Endowment assets are invested. Each year, a portion of the value of the fund is paid out to support the fund’s purpose, and any earnings in excess of this distribution are used to build the fund’s market value. In this way, an endowment fund can grow and provide support for its designated purpose in perpetuity.

WANT TO KNOW MORE ABOUT LEGACY GIFT OPPORTUNITIES? We’re happy to discuss your plans with you, your tax adviser or your attorney. Call 321-397-3030 to begin your life-changing impact.