

reshaping THE FUTURE



115 years of doing good ... and counting



2017 ANNUAL IMPACT REPORT

*We do good because we are
champions of a brighter future.
A future where a child raised in
abuse and poverty can know hope.
And love. And joy. And grow to live
a life that inspires others in need of
that same hope.*



We do good.

Because, *together*, good can be done.

An Ambitious, Achievable Aspiration

With a rich legacy touting 115 years of delivering the right solutions at the right time, Children's Home Society of Florida is familiar with change. Our ability to change and adapt to the needs of the many communities we serve is a big part of our success – and it's how we ensure we'll always be there for the children and families who count on us every day.

The past year in particular has been characterized by significant change as we embrace a bold new direction. A direction with an ambitious – yet achievable – aspiration: to end the need for foster care as we know it.

We hope you're intrigued – because this is a significant endeavor, and we can't do it without you.

We're taking 115 years of experience, tapping into our wealth of expertise and bringing cutting-edge solutions to empower children and families to recognize and build upon their strengths so they can achieve their full potential.

It represents a new approach. We're attacking challenges before they turn into crises. We're keeping more families together. And we're preparing more children for success.

We're addressing the root causes of the issues that bring children into foster care: Untreated mental health conditions. Violence in the home. Addiction. Overwhelmed and overworked parents who feel they have run out of options.

As we focus on providing the right solutions for children and families today, we're also doubling down on our advocacy efforts to improve the future, successfully leading key initiatives that affect policy and funding decisions that benefit Florida's children.

2017 was a transformative year for CHS, made possible entirely through your partnership. Because you chose to invest in the future of Florida's children. Because you believe that, together, we will create a world where children realize their full potential.

Let's keep it going in 2018.

In appreciation,



A handwritten signature in black ink, appearing to read 'M. Shaver'.

Michael J. Shaver
Chief Executive Officer

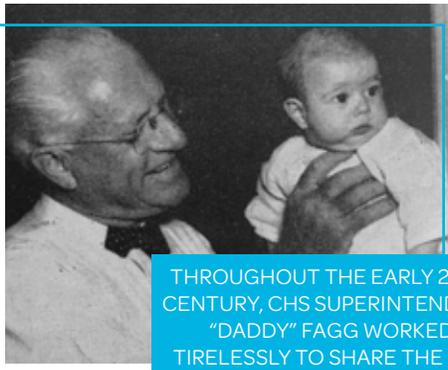


A handwritten signature in black ink, appearing to read 'V. Seidel'.

Valerie Seidel
Chair of the Board



November 17: Children's Home Society of Florida (CHS) was established in Jacksonville under the leadership of Reverend Dr. David W. Comstock.



THROUGHOUT THE EARLY 20TH CENTURY, CHS SUPERINTENDENT "DADDY" FAGG WORKED TIRELESSLY TO SHARE THE CHS MISSION AND GARNER SUPPORT.

CHS Superintendent Marcus "Daddy" Fagg was an active contributor to the writing, editing and passage of several child welfare laws including the Child Labor Law, the Compulsory Education Law and the Wife Desertion Law.

Within the first year of service, CHS cared for 34 children, relying solely on community donations.

CHS helped form Florida's first standing committee determined to **reform child labor laws in Florida**. The majority of the state's working children were employed by oyster and shrimp canneries, rural farms and cigar factories.

1910

1904

1902

115 YEARS OF BUILDING BRIDGES

1970s

CHS established **counseling programs** within schools and began offering family counseling throughout the state.

1962

Governor C. Farris Bryant declared Children's Home Society of Florida Day for providing service, care and loving homes for many thousands of children.

1951

Marcus C. Fagg retired after 41 years. Through all of his accomplishments, he maintained he felt most honored by his time spent with the children. "The title and honor I appreciate most of all is the one given to me by thousands of homeless orphans and needy children." – "Daddy" Fagg. "This is my price [sic] possession of all the years."



IN 1950, A TEEN IN OUR CARE WAS INVITED TO WASHINGTON, D.C. TO ACCEPT AN AWARD.





THE ORIGINAL RECEIVING HOME FOR CHS IN WEST FLORIDA, CIRCA 1920.

During the first 40 years, CHS provided 48,710 children with aid and care, possible through \$3.7 million in donations.

1930s

CHS opened Central Florida offices to a community that was largely orange groves and cattle farms. Today, Central Florida is the bustling hub of our home office operations.



CHS grew to 3 locations: Jacksonville, Miami and Pensacola, collectively caring for 1,458 children. Even then, we were recognized as one of the nation's leading children's agencies.

1925



1947

WAYS TO SUCCESS FOR CHILDREN

1982

CHS received our first national accreditation by the Council on Accreditation. CHS has continually earned this distinction ever since and, in 2017, celebrated 25 years of accreditation! See a full list of additional accolades and honors at www.chsfl.org/affiliations.

2011

CHS, in partnership with UCF and Orange County Public Schools, brought the innovative Community Partnership School™ model to Florida, opening the flagship school at Evans High School in Orlando. Today, CHS is a core partner in nearly a dozen community partnership schools and received the 2017 Mutual of America Community Partnership Award.

2017

Reshaped the future for **60,000+ children and family members** through our proven services and solutions.

In 115 years, CHS has helped finalize **more than 50,000 adoptions and empowered more than 1 million children and family members** to cross bridges to success.



TODAY, MAJOR AND ISAIAH ARE REALIZING THEIR POTENTIAL WITH THE HELP OF CHS.





We refuse to accept the status quo – more must be done to empower children and families to realize their full potential.

No other organization has the size, scope or depth of innovative solutions that dramatically change lives and transform communities.

CHS is the difference between survival and success. We bring the right partners and the right solutions at the right time to reshape the future for kids.



In 2017, **60,000+** children and family members crossed bridges to success.

We believe in building strong, safe, healthy families.

And we're committed to changing the statistics.

IN THE UNITED STATES, THE STATISTICS ARE ALARMING:

1 in 4 CHILDREN 

SUFFER ABUSE OR NEGLECT.

When family challenges interfere with children's safety, CHS partners with parents to empower them to overcome obstacles that brought them into the foster care system. We believe in their potential, and we build upon their strengths so they can safely bring their children back home.

My children were removed from me. I am grateful to have Youte, our Dependency Case Manager, in my life, even though I made it difficult for her. She never gave up on my family or me. She was always there no matter what. My children and I were reunified on August 17, 2017. It was the happiest day of my life.

- Lisa, mother of 3

In 2017:



15K+

kids and family members found security, guidance and opportunity with CHS when the children could not safely stay in their homes.

Collaborating with foster parents, relatives and family members, CHS brings safety, hope and opportunities to kids in foster care.

"The fact that I can be there for these kids and be somewhat of a mentor for them ... it's so worth it."

- Maria Oxford, Dependency Case Manager Supervisor

640

families opened their homes and hearts to children in foster care.

Committed to bringing children safely home more quickly, CHS is the only organization in the nation to develop an innovative solution that addresses the root causes of lengthy stays in foster care. CaseAIM™, a people-process-technology development created in partnership with leading tech giants, is expected to reduce stays in foster care by reducing case management turnover.

With provisional results from the 2016 pilot, CaseAIM received a \$774,000 legislative appropriation in 2017 to expand and evaluate this innovation.

"We see the potential in these kids ... we're going to see them prosper and be great contributors to society."

- Hector and Laura Escobar, adoptive parents to Carmen, 11, Rosemary, 9, Isaiah, 7, and Jorge, 3

CHS believes in the potential of parents and families and works hard to keep families together. If significant safety concerns prevent children from ever returning home safely, then CHS finds adoptive families for children waiting for a place to call home forever.

Nearly **600** children found forever families.

We believe in building a strong foundation for children and families. This begins with providing comprehensive early childhood solutions so children can grow up in safe, healthy homes and enter kindergarten ready to learn.

WITHOUT ACCESS TO EARLY CHILDHOOD PROGRAMS,
CHILDREN ARE:

25% more likely to drop out of school

40% more likely to become teenage parents

70% more likely to be arrested for a violent crime

DID YOU KNOW?

Children enrolled in early childhood programs are half as likely to receive welfare as an adult.



In 2017,

18K+

children and parents built strong foundations through CHS' solutions focused on early childhood development and education.

“ With CHS, I’ve been able to form the building blocks to teach my son to learn the basics. It has made a huge impact in both of our lives by helping me grow as a new parent and teaching me the basic skills to help with my son’s development. ”

- Amanda, mother of one (pictured right)

“ The impact CHS makes in the community is immeasurable. It is an honor to watch families grow and transform, and for parents to develop self-sufficiency and self-esteem and be champions for their children. These programs and solutions are key to impacting our world! ”

- Carla Jackson, Program Director

“ CHS taught me so many things about child development and, I’m not going to lie, how to put my daughter’s hair into a ponytail. Staying in this program was the best thing I could have done for me and Isabel. ”

- Nick, dad to Isabel

“ CHS has been so amazing. I didn’t even know a program like this existed. I was in a different point in my life and now I’ve got a career, an awesome father for my son and I’m pregnant again as I’m graduating the program. It’s come full circle. ”

- Tynitra, 21

#MYCHSWHY: So every child can reach the stars!

- Donors Ryan and Maegen Pierce (pictured left)



We believe in empowering children, adults and families to reach their full potential by helping them regain control of their lives through quality counseling and mental health services.

THE NUMBERS ARE STAGGERING:

IN FLORIDA,
650,000+ adults AND
180,000+ children

LIVE WITH SERIOUS MENTAL ILLNESS AND NEARLY HALF THE POPULATION WILL STRUGGLE WITH LESS SEVERE FORMS DURING THEIR LIVES.

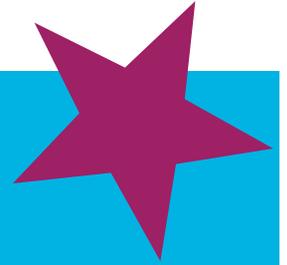


Through counseling, CHS empowers children, teens and adults to work through and overcome roadblocks holding them back from realizing their full potential.

In 2017,

13K+

children and families benefited from counseling and other mental health services, taking steps toward a brighter future.



“ One student in particular has been struggling with personal traumas, an unstable family life, insecure resources and a family history of severe mental illness. This student expressed his anger through both fighting with other students and running away from school. He would run away from school typically three times per week and leave his classroom in an angry fit at least once a day. Through consistent access to counseling, a supportive school staff and his parents’ willingness to assist him, this student has now successfully made it three weeks without running away! It has been a pleasure to see him grow through coping skills and supportive relationships he has made.

– Tayler Papke, Counselor

“ Therapy has given me someone to trust and help me get through my past. My parents aren’t there for me, but I don’t feel like that when I am in here talking with you [my counselor]. ”

– Ariel, 18

Bringing the right solution to kids: Telehealth.



Florida ranks 41st in access to mental health care for youth.

Children in Florida who receive Medicaid typically have to wait several months to receive an appointment with a psychiatrist – a critically important part of treatment for kids who are suffering.

CHS is changing that.

We now provide telecounseling and telepsychiatry to address barriers keeping children from receiving the care they need – and we are the only statewide nonprofit in Florida to offer this innovative solution. It's a new way of counseling ... wherever our kids and families are, we can be.

Eliminating barriers to access – from transportation to time – telehealth also addresses a significant challenge for many families who struggle to find a counselor fluent in their native language.

DID YOU KNOW?

More than 25 million people in America have limited ability to speak English and struggle to find counseling.

We worked with a family who only spoke Chinese and couldn't find a provider until we expanded into telecounseling. We connected them with one of our counselors hours away, who was able to provide virtual family counseling and help the kids work through their challenges.

– Christine Certain, NCC LMHC, Director of Clinical Operations & Innovations

#MYCHSWHY: So every child can have a way to make good choices and be a happy child!

– Volunteer & donor Mary McCutcheon (pictured right)



We believe in transforming communities with innovative solutions.

THE REALITY IS STARTLING:

23%
of children live in poverty.

Students in poverty are
5x more likely to drop out of high school.

67%
of the prison population are high school dropouts.

Communities are only as strong as the kids, adults and families who reside there.



By partnering with kids and parents to build strong families, stronger communities emerge as well. CHS offers innovative solutions including high-quality educational experiences, mentoring and leadership opportunities.

Community Partnership Schools address students' holistic needs, recognizing their unique challenges – and opportunities. These schools aim to remove economic, social and health barriers that prevent children and families in underserved communities from realizing their full potential. Many schools offer onsite access to health and wellness services, onsite food pantries, counseling, enrichment activities for students and parents, afterschool activities, and parent resource centers.



10 CHS community partnership schools address the holistic needs of more than 9,000 students throughout Florida.



Graduation rates increased from 67% to 83% between 2015 and 2017 at Edward H. White Military Academy of Leadership, A Community Partnership School.



Overall crime rates in the area around Evans High School, A Community Partnership School decreased by 17% in the first six months of 2017.



Community Partnership Schools received \$1 million in funding during the 2017 Florida Legislative Session for FY 2017-18.

“Our mission is to empower students and families – but in order to empower them, you need to have a relationship with them. And it’s such a blessing to be in a position to come into a child’s life and say ‘You are special. You can do it. You are worth it.’ That’s what I get to do every day.”

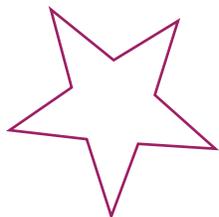
– Curtesa Vanderpool, Community Partnership School Director at Evans High School, A Community Partnership School

With dedicated team members and volunteer mentors, we work to empower children and teens to positively build upon their strengths, while providing an additional layer of support for the entire family.

In 2017,

1,000+

kids and teens found support and hope through mentoring and support programs.



They give me hope. Some kids give up on themselves and give up on their dreams. But I'm able to keep pushing here.

- Brandan, 17, student at a CHS community partnership school

There are very few programs that allow you to directly impact a child on a one-on-one basis. The CHS mentoring programs are excellent opportunities to make a real difference in a child's life. Being a mentor to a child is an honor.

Kym B., mentor



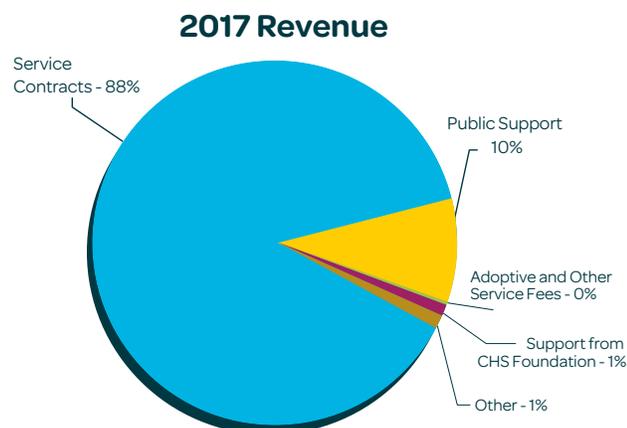
"It's important [to support CHS] because we're contributing to the growth of children. That's good for all of us. We can help them reach their potential."

- Mary Cira, donor and mentor (pictured left)

FINANCIAL SUMMARY

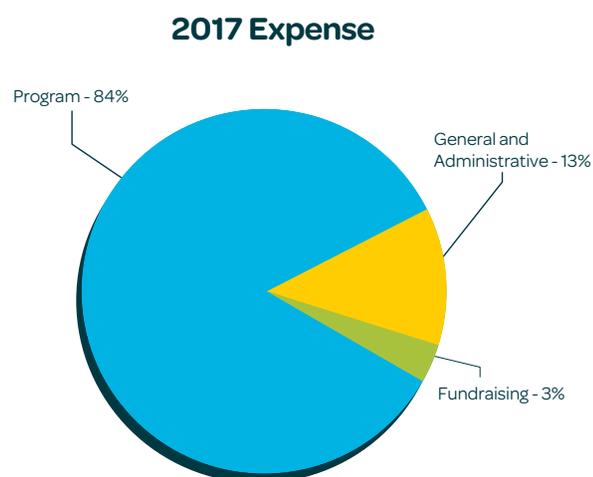
STATEMENT OF FINANCIAL POSITION

June 30, 2017 and 2016 (dollars in thousands)		2017	2016
ASSETS	Cash and Cash Equivalents	3,463	4,335
	Accounts Receivable (net)	14,338	13,562
	Investments	13,159	11,892
	Beneficial Interest in CHS Foundation	23,594	22,168
	Property and Equipment	32,255	34,880
	Other	2,342	2,338
	Total Assets	89,151	89,175
LIABILITIES	Current Liabilities	9,507	10,928
	Long-Term Liabilities	19,798	20,723
	Pension	7,632	11,184
	Total Liabilities	36,937	42,835
NET ASSETS	Unrestricted	28,620	24,172
	Temporarily Restricted	13,809	12,412
	Permanently Restricted	9,785	9,756
	Total Net Assets	52,214	46,340
	Total Liabilities and Net Assets	89,151	89,175



STATEMENT OF ACTIVITIES

June 30, 2017 and 2016 (dollars in thousands)		2017	2016
REVENUE	Service Contracts	102,863	107,329
	Public Support	11,479	11,858
	Adoptive and Other Service Fees	484	695
	Support from CHS Foundation	1,184	1,071
	Other	1,596	1,726
	Total Support & Revenue	117,606	122,679
EXPENSES	Program	99,844	105,447
	General and Administrative	15,149	16,591
	Fundraising	4,055	5,079
	Total Expenses	119,048	127,117
	Results from Operations	(1,442)	(4,438)
OTHER	Gain (Loss) on Sale of Property	773	(21)
	Goodwill Impairment and Amortization	(402)	(111)
	Investment Gains (Losses)	1,076	(462)
	Unrealized Gain (Loss) on Interest Rate Swap*	1,169	(1,126)
	Pension Adjustments	3,274	(2,314)
	Change in Beneficial Interest in CHS Foundation	1,426	(586)
	Change in Net Assets	5,874	(9,058)



* CHS terminated an interest rate swap agreement with Bank of America that fluctuated daily with LT rates, in FY 17.

Ways to Give

We do good. Because, together, good can be done.

We've been doing good for 115 years and we're committed to another 115 years ... **Join us.**

Make a gift in honor of our 115th year of building bridges to success for children and families.

Be one of 115 monthly donors with a gift of \$115, \$75, \$50 or \$25 each month for the next year.

Or make a one-time gift of \$115.

\$115 can provide:

- One hour of therapy for a child without insurance
- 2.5 hours of 1:1 parenting training
- 3 community parenting classes
- Tutoring for up to 4 children struggling in school

Use the enclosed envelope or visit www.chsfl.org/115years to donate.

Support a local event or make a gift in honor or in memory of a loved one. Learn more at www.chsfl.org.

Leave a Legacy

Change the future for children with a planned gift to CHS. Your gift will have a real, significant and long-lasting impact.



BEQUEST

Include Children's Home Society of Florida in your estate plan or will and continue building bridges to success for children and families beyond your lifetime.



CHARITABLE GIFT ANNUITY

Transfer cash or appreciated property to CHS in exchange for our promise to provide you with fixed income payments for the rest of your life. Payments are based on your age at the time of your gift.



STOCKS & BONDS

Transferring a gift of securities, including stocks or bonds, is an easy way to make a life-transforming gift. When you donate appreciated securities, you avoid paying capital gains tax that would otherwise be required if you sold these assets.



CREATE AN ENDOWMENT THROUGH THE CHS FOUNDATION

An endowment fund is a permanent, self-sustaining source of funding. Endowment assets are invested. Each year, a portion of the value of the fund is paid out to support the fund's purpose, and any earnings in excess of this distribution are used to build the fund's market value. In this way, an endowment fund can grow and provide support for its designated purpose in perpetuity.

WANT TO KNOW MORE ABOUT LEGACY GIFT OPPORTUNITIES?

We're happy to discuss your plans with you, your tax adviser or your attorney. Call 321-397-3030 to begin your life-changing impact.



2017 State Board of Directors



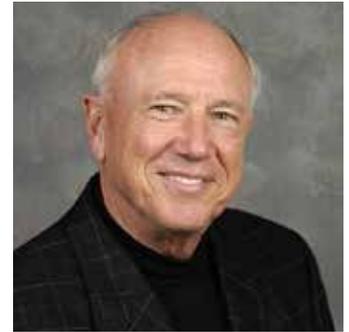
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CHS Leadership



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Communications and Brand



CHS Leadership

**Lindsey Cannon**

Pensacola/Western Panhandle
1300 N. Palafox St.
Suite 103
Pensacola, FL 32501
(850) 266-2700

**Eliza McCall-Horne**

Greater Lakeland & Tampa Bay
1010 E. Rose Street
Lakeland, FL 33801
(863) 413-3126

1515 Michelin Court
Lutz, FL 33549
(813) 949-8946

**Charles McDonald**

Big Bend
1801 Miccosukee Commons Dr.
Tallahassee, FL 32308
(850) 921-0772

914 Harrison Ave.
Panama City, FL 32308
(850) 921-0772

**Sabrina Sampson**

Okeechobee/Treasure Coast
650 10th Street
Vero Beach, FL 32960
(772) 344-4020

**Jennifer Anchors**

Mid-Florida Region
711 NW 1st Street
Gainesville, FL 32601
(866) 427-5451

**Julie DeMar**

Palm Beach
3333 Forest Hill Boulevard
West Palm Beach, FL 33406
(561) 868-4300

**Kymberly Cook**

Northeast Florida & North Coastal
3027 San Diego Road
Jacksonville, FL 32207
(904) 493-7744

2400 S. Ridgewood Ave., Suite 32
South Daytona, FL 32119
(386) 304-7600

**Maggie C. Dante**

Miami-Dade
800 NW 15th Street
Miami, FL 33136
(305) 755-6500

**Tara Hormell**

Central Florida & Brevard
482 S. Keller Road
Orlando, FL 32810
(321) 397-3000

326 Croton Road
Melbourne, FL 32935
(321) 752-3170

**Julie Schneider**

Southwest Florida & Broward County
1940 Maravilla Avenue
Fort Myers, FL 33901
(954) 453-6400

401 NE 4th Street
Fort Lauderdale, FL 33301
(954) 453-6400



Locations

Children's Home Society of Florida's 1,800 team members empower children and families throughout the state.

Pensacola/Panhandle

Big Bend

Northeast Florida

North Coastal

Mid-Florida

Central Florida

Home Office

Brevard

Greater Lakeland

Okeechobee /
Treasure Coast

Tampa Bay
Area

Palm Beach

Southwest

Broward County

Miami-Dade

OUR MISSION: Building bridges to success for children.

OUR VISION: A world where children realize their full potential.

OUR VALUES:

Caring – Showing kindness and compassion as we pursue our mission.

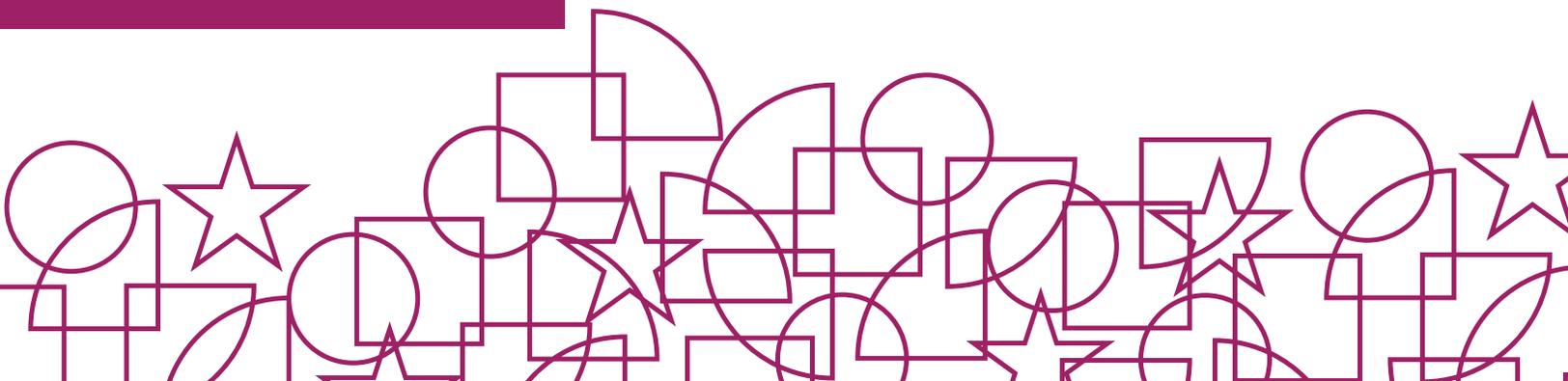
Integrity – Being honest, ethical and reliable.

Respect – Treating people with dignity, valuing their ideas and contributions.

Commitment – Working passionately and diligently.

Leadership – Setting a positive example in serving others.

Excellence – Settling for nothing less than our collective best.





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